

To the Members of Inn of the Good Shepherd (Sarnia) Inc.:

# **Qualified Opinion**

We have audited the financial statements of Inn of the Good Shepherd (Sarnia) Inc. (the "Organization"), which comprise the statement of financial position as at March 31, 2024, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the [possible] effects of the matter(s) described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at March 31, 2024, and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

## **Basis for Qualified Opinion**

In common with many not-for-profit organizations, the Organization derives revenue from donations and fundraising activities the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising revenue, excess of revenues over expenses, and cash flows from operations for the years ended March 31, 2024 and 2023, current assets as at March 31, 2024 and 2023, and net assets as at April 1 and March 31 for both the 2024 and 2023 years. The audit opinion on the financial statements for the year ended March 31, 2023 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

### Other Matter

The financial statements of the Inn of the Good Shepherd (Sarnia) Inc. for the year ended March 31, 2023 were audited by Baker Tilly Sarnia LLP of Sarnia, Ontario, Canada, prior to its merger with MNP LLP. Baker Tilly Sarnia LLP expressed a Qualified Opinion on those statements on June 26, 2023 for the reasons described in the Basis for Qualified Opinion paragraph.

## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

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In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Sarnia, Ontario

**Chartered Professional Accountants** 

MNPLLP

June 12, 2024 Licensed Public Accountants



	2024	2023
Revenue		
COVID-19 funding / overflow shelter (note 10)	\$ 781,325	\$ 550,193
Donations and fundraising	2,281,048	2,220,356
Gifts in kind - donated food	3,182,157	2,119,229
Government programs	606,733	520,569
Government salaries	199,311	185,309
Ministry of Community and Social Services	263,321	263,321
Transitional housing rent	84,533	69,507
Transit and other	460,075	337,152
	7,858,503	6,265,636
Expenditures		
Building occupancy	153,451	372,930
Client personal needs (note 10)	1,270,635	599,150
COVID-19 / overflow shelter expenditures (note 10)	455,125	239,075
Food services	205,491	233,015
Fundraising expenses	114,818	164,807
Gifts in kind - donated food	3,182,157	2,119,229
Miscellaneous	31,068	21,529
Office	55,317	59,904
Professional services	50,671	40,297
Salaries and benefits	2,398,229	2,077,972
Training and travel	39,992	38,967
Transit	<u>307,140</u>	312,126
	<u>8,264,094</u>	6,279,001
Deficiency Of Revenue Over Expenditures		
Before Other Items	<u>(405,591</u> )	(13,365)
Other Items		
Amortization of property, plant and equipment	(185,101)	(175,549)
Amortization of deferred contributions (note 4)	<u> 151,352</u>	143,317
	(33,749)	(32,232)
Deficiency Of Revenue Over Expenditures	\$ <u>(439,340</u> )	\$ <u>(45,597</u> )

	2024	2023	_
Balance, Beginning Prior period adjustment	\$ 2,458,046 (8,305) 2,449,741	\$ 2,503,643	
Deficiency Of Revenue Over Expenditures	(439,340)	(45,597)	
Balance, Ending	\$ <u>2,010,401</u>	\$ <u>2,458,046</u>	

	2024	2023
Acceta		
Assets		
Current Assets		
Cash and term deposits in trust Accounts receivable	\$ 1,183,264 69,330	\$ 1,645,890 75,794
HST recoverable	121,145	56,083
Prepaid expenses	7,829	8,053
	1,381,568	1,785,820
Property, plant and equipment (note 2)	2,203,459	<u>2,184,861</u>
	\$ <u>3,585,027</u>	\$ <u>3,970,681</u>
Liabilities		
Current Liabilities		
Accrued liabilities	\$ 160,215	\$ 75,399
Deferred revenue in trust (note 3) Current portion of deferred contributions	344,910	326,383
related to property, plant and equipment (note 4)	<u> 153,799</u>	<u> 148,930</u>
	658,924	550,712
Deferred contributions related to property, plant and equipment (note 4)	915,702	<u>961,923</u>
property, plant and equipment (note 4)	1,574,626	1,512,635
Fund Balances		
Net assets invested in property, plant and equipment (note 7)	828,100	843,805
Capital/Program reserve funds (note 7)	889,830	1,314,241
Operating reserve funds (note 7)	<u>292,471</u>	300,000
	<u>2,010,401</u>	<u>2,458,046</u>
	\$ <u>3,585,027</u>	\$ <u>3,970,681</u>
Commitment and Contingency (note 5)		
On Behalf Of The Board		
Directors		

	2024	2023
Cash Provided By (Used For)		
Operating Activities		
Deficiency of revenue over expenditures Items not requiring cash:	\$ (439,340)	\$ (45,597)
Amortization	185,101	175,549
Amortization of deferred contributions	(151,352)	(143,317)
Opening balance adjustment	(8,305)	
	(413,896)	(13,365)
Net change in non-cash working capital items affecting operations:		
Accounts receivable	6,464	28,281
HST recoverable	(65,062)	50,142
Prepaid expenses	224	69,931
Accounts payable and accrued liabilities	84,816	10,377
Deferred revenue and contributions	<u>128,527</u>	<u>(257,526)</u>
Total net change in non-cash working capital items	<u>154,969</u>	<u>(98,795</u> )
	(258,927)	(112,160)
Investing Activities		
Purchase of property, plant and equipment	(203,699)	(48,796)
Decrease In Cash Position	(462,626)	(160,956)
Cash Position, Beginning	<u>1,645,890</u>	1,806,846
Cash Position, Ending	\$ <u>1,183,264</u>	\$ <u>1,645,890</u>

## **Nature Of Activities**

The Inn of the Good Shepherd (Sarnia) Inc. operates a community outreach program, community homelessness program, a soup kitchen and food bank, and a temporary shelter program.

# 1. Significant Accounting Policies

## **Basis of Accounting**

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations and include the significant accounting policies as set out below.

## Revenue Recognition

The Organization follows the deferral method of accounting for contributions, which includes donations and government grants. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Contributions externally restricted are recorded as deferred contributions and recognized as revenue in the year in which the related expenses are recognized. Deferred capital contributions represents the unamortized amounts of grants received for the purchase of capital assets. The amortization of deferred capital contributions is recorded as revenue in the statement of operationsover the useful lives of the capital assets.

Fundraising revenue are unrestricted contributions and are recognized as revenue in the period which the services are provided.

Investment income is recognized on the accrual basis and all other revenues are recognized in the period which the services or goods are provided.

#### Gifts in Kind - Donated Food

Donated materials and services are recorded in the financial statements as gifts in kind at fair market value when fair market value can be reasonably estimated and when the Organization would otherwise have required these items. Food, milk, other supplies, and other services of \$3,182,157 were donated during the year and are included in the statement of operations (2023 - \$2,119,229).

## Property, Plant and Equipment

Property, plant and equipment are recorded at cost. Amortization is provided on the declining balance method using the following rates:

Buildings	5 %
Computers	30 %
Equipment	20 %
Vehicles	30 %
Fence	20 %
Land Improvements	5 %

Notes continued on page 6....

# 1. Significant Accounting Policies cont'd...

Parking Lot 8 % Signs 10 years

## **Income Taxes**

The Organization qualifies as a Charitable Organization as defined in the Income Tax Act and, as such, is exempt from income tax.

## **Financial Instruments**

The Organization initially measures its financial instruments at fair value, except for certain non-arm's length transactions that are measured at the exchange amount.

Financial instruments measured at amortized cost include cash and cash equivalents, accounts receivable, accrued liabilities, and deferred revenue.

Financial assets measured at amortized cost are tested for impairment at the end of each year, and the amount of any write-down, if any, is recognized in the statement of operations. A previously recognized impairment loss may be reversed to the extent of the improvement and the amount of reversal is recognized in the statement of operations. The reversal may be recorded provided it is no greater than the amount that has previously been reported as a reduction in the asset and it does not exceed original cost.

## **Use Of Estimates**

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. The significant estimates are the estimates for accrued liabilities, and amortization of property, plant and equipment. Actual results could differ from those estimates.

2. Property, Plant and Equipme	nt					2024		2023
		<u>Cost</u>		nulated <u>tization</u>		<u>Net</u>		<u>Net</u>
Work in Progress	\$	45,806	\$	-	\$	45,806	\$	5,214
Land		795,603		-		795,603		795,603
Buildings		3,103,927		2,040,794		1,063,133		1,117,189
Computers		92,938		77,388		15,550		22,214
Equipment		236,654		194,943		41,711		52,285
Vehicles		187,032		92,245		94,787		43,933
Fence		48,782		29,914		18,868		6,425
Land Improvements		18,212		16,175		2,037		2,397
Parking Lot		160,564		64,581		95,983		104,329
Signs		39,677		9,696	_	29,981	_	35,272
Notes continued on page 7	\$	<u>4,729,195</u>	\$ <u></u>	<u>2,525,736</u>	\$_	2,203,459	\$	2,184,861

Notes continued on page 7....

3. Deferred Revenue in Trust	2024		2023	_
Deferred revenue - current year programs	\$ <u>344,910</u>	\$ <u></u>	326,383	

The deferred revenue is held in trust for current year expenditures and is used for the following programs: Rent/Utility, Shelter, Haven, Outreach, and General. These funds were from donations received from large corporations, individuals and fund raising.

# 4. Deferred Contributions Relating To Property, Plant And Equipment

Deferred contributions relating to the property, plant and equipment are amortized over the estimated life of the related property, plant and equipment. The changes for the year in the deferred contribution balance are as follows:

	2024	2023
Balance, beginning	\$ 1,110,853	\$ 1,239,995
Additional contributions	110,000	14,175
Amortization of contributions	<u>(151,352</u> )	(143,317)
Balance, ending	1,069,501	1,110,853
Current portion of amortization of contributions	(153,799)	(148,930)
	\$ <u>915,702</u>	\$ 961,923

## 5. Commitment and Contingency

Under the terms of the agreement with the County of Lambton regarding the purchase of the land and building located at 940 Confederation Street, the Organization is required to use that location for the purpose of providing Emergency Shelter and Transitional Housing until April 15, 2023. According to the agreement, if the Organization sells the premises it is required to pay the County of Lambton 35% of the net proceeds realized from the sale less any amount already paid to the County of Lambton.

In addition, if the Organization terminates the Emergency Shelter and or Transitional Housing service within the first year of substantial completion, the Organization is required to reimburse the County of Lambton \$650,000. The required repayment then decreases by \$45,500 for each year the Organization offers the Emergency Shelter and or Transitional Housing service. As of March 31, 2024 the required amount is \$Nil (2023 - \$Nil) and this agreement has been fully satisfied.

#### 6. Bank Loan

The Organization has one operating line of credit. The line of credit of \$150,000 is secured by the property located at 115 John Street and the property located at 940 Confederation Street. Interest is charged at the rate of prime plus 1% and there is no outstanding balance as of March 31, 2024 (2023 - \$NIL). The line of credit is available as required and is used to run daily operations if necessary.

## 7. Fund Balances

The net assets represents the equity investment related specifically to the property plant and equipment. Deferred contributions relating to the property, plant and equipment are amortized over the estimated life of the related assets.

The capital/program reserve of \$889,830 (2023 - \$1,314,241) has been targeted for capital upgrades and the affordable housing project as well as current and future planned service programs. In the 2024 operating year funds were utilized to support the rent supplement program. These funds are internally restricted.

The operating reserve, at this time, is unrestricted with an available balance of \$292,471 (2023 - \$300,000) for daily activities.

Both reserve balances have been approved by the Board of Directors.

## 8. Capital Contribution to Sarnia Community Foundation

The Sarnia Community Foundation (SCF) maintains an agency fund in the amount of \$750,000. The intent of the Fund is to generate a permanent source of income for the Organization, and it is intended that the SCF will retain all capital contributions in the endowment of the Fund in perpetuity and invest them in accordance with the SCF investment policy. Income from the Fund shall be distributed from time to time, at least annually, for purposes related to and as determined by the Board of Directors of the Organization. The capital and investment earnings of the Fund shall only be used to support the charitable activities of the Organization.

In the event the Organization would need a portion of the capital contribution to cover an extraordinary expense it may apply to the SCF for funds to be released from the capital pool per federal regulations.

## 9. Financial Instruments Risks Disclosures

The main risks the Organization's financial instruments are exposed to are credit risk, liquidity risk, and market risk each of which is discussed below.

#### Credit Risk

Credit risk refers to the risk that a counterparty may default on its contractual obligations resulting in a financial loss. The Organization is exposed to credit risk to the extent that it cannot collect its accounts receivable. Accounts receivables include impaired receivables of \$Nil (2023 - \$Nil) and are net of an allowance for doubtful accounts of \$Nil (2023 - \$Nil).

## Liquidity Risk

Liquidity risk relates to the risk the Organization will encounter difficulty in meeting its obligations associated with financial liabilities. The financial liabilities on its statement of financial position consist of accrued liabilities. Management closely monitors cash flow requirements to ensure that it has sufficient cash on demand to meet operational and financial obligations.

## Market Risk (Price Risk)

Market risk is the risk that changes in market prices and interest rates will affect the Organization's net assets or the value of financial instruments. These risks are generally outside the control of the Organization. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk:

# Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Organization's financial instruments are all in Canadian dollars and consequently the Organization has no currency risk.

## Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Organization is exposed to this risk due to the variable portion of the interest rate on its operating line of credit.

# Other Price Risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from currency risk and interest rate risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Organization is not exposed to other price risk.

# Changes in Financial Instruments Risks Disclosures

There have been no significant changes to the risk exposures from the prior year.

# 10. Overflow shelter and COVID funding

While the May 5, 2023 declaration of the World Health Organization declared that COVID-19 no longer qualified as a global emergency, we continue to see the impact of the pandemic on the organization including increased homelessness and housing costs along with the inflationary impact of food prices. This has resulted in:

- Reduction of food drive and food donation amounts requiring increased purchasing of food
- Extended operation of an overflow shelter
- Extension of the rent supplement program with higher costs
- Increased staffing hours
- Increased shelter/motel costs
- Increase in Government and Community funding to offset these COVID impact costs

A portion of the post COVID funding from governments offsets the additional Salaries and Benefits incurred to staff the extended overflow shelter.

Statement Of Operations - The Haven		Adminis-		
	Comsoc	tration	2024	2023
D				
Revenue Canada Employment Centre	\$ -	\$ 4,844	\$ 4,844	\$ 4,686
Donations and fundraising	<b>.</b>	9,929	9,929	3,366
Government Programs	_	56,671	56,671	53,054
Ministry of Community and Social Services	263,321	30,071	263,321	<u> 263,321</u>
Willistry of Community and Social Services	<u>263,321</u> 263,321	71,444	<u> 205,521</u> <u>334,765</u>	<u>203,321</u> 324,427
	203,321	<u> </u>	<u> </u>	<u> </u>
Expenditures				
Building occupancy	13,325	_	13,325	13,431
Clients' personal needs	-	15,015	15,015	19,349
Food services	154	· -	154	56
Miscellaneous	3,146	-	3,146	1,680
Office	7,736	-	7,736	6,804
Professional services	7,451	_	7,451	6,525
Salaries and benefits	476,520	_	476,520	451,438
Training and travel	3,045		<u>3,045</u>	2,765
	<u>511,377</u>	<u>15,015</u>	<u>526,392</u>	502,048
5 (D.C.) ACC				
Excess (Deficiency) Of Revenue Over	(2.40.05.6)	FC 400	(404.637)	(477.624)
Expenditures Before Amortization	(248,056)	56,429	(191,627)	(177,621)
Amortization	(182)	_	(182)	(238)
Net (Deficiency) Excess Of				
Revenue Over Expenditures	\$ <u>(248,238</u> )	\$ <u>56,429</u>	\$ <u>(191,809</u> )	\$ <u>(177,859)</u>

Revenue         COVID-19 funding         \$ -         \$ 550,193           Donations and fundraising         611,114         545,583           Gifts in kind - donated food         3,182,157         2,119,229           Government programs         12,1934         12,000           Government salaries         69,289         56,111           Transit and other         295,785         285,215           4,180,279         3,568,331           Expenditures         17,131         22,011           Building occupancy         17,131         22,011           Client personal needs         403,235         274,687           COVID-19 related expenditures         281         239,075           Food services         205,337         232,959           Gifts in kind - donated food         3,182,157         2,119,229           Miscellaneous         7,805         7,492           Salaries and benefits         532,801         496,303           Office         4,641         9,319           Professional services         8,575         8,032           Transit         305,040         312,126           4,692,330         3,748,378           Excess (Deficiency) of Revenue Over Expenditures         512,051 <th>Statement of Operations - Outreach Program</th> <th>2024</th> <th>2023</th>	Statement of Operations - Outreach Program	2024	2023
COVID-19 funding         \$ -         \$ 550,193           Donations and fundraising         611,114         545,583           Gifts in kind - donated food         3,182,157         2,119,229           Government programs         21,934         12,000           Government salaries         69,289         56,111           Transit and other         295,785         285,215           Transit and other         295,785         285,215           Light occupancy         17,131         22,011           Client personal needs         403,235         274,687           COVID-19 related expenditures         281         239,075           Food services         205,337         23,959           Gifts in kind - donated food         3,182,157         2,119,229           Miscellaneous         7,805         7,492           Salaries and benefits         532,801         496,303           Office         4,641         9,319           Professional services         8,575         8,032           Training and travel         25,327         27,145           Transit         305,040         312,126           4,692,330         3,748,378           Excess (Deficiency) of Revenue Over Expenditures         (51			
COVID-19 funding         \$ -         \$ 550,193           Donations and fundraising         611,114         545,583           Gifts in kind - donated food         3,182,157         2,119,229           Government programs         21,934         12,000           Government salaries         69,289         56,111           Transit and other         295,785         285,215           Transit and other         295,785         285,215           Light occupancy         17,131         22,011           Client personal needs         403,235         274,687           COVID-19 related expenditures         281         239,075           Food services         205,337         23,959           Gifts in kind - donated food         3,182,157         2,119,229           Miscellaneous         7,805         7,492           Salaries and benefits         532,801         496,303           Office         4,641         9,319           Professional services         8,575         8,032           Training and travel         25,327         27,145           Transit         305,040         312,126           4,692,330         3,748,378           Excess (Deficiency) of Revenue Over Expenditures         (51	D.		
Donations and fundraising         611,114         545,583           Gifts in kind - donated food         3,182,157         2,119,229           Government programs         21,934         12,000           Government salaries         69,289         56,111           Transit and other         295,785         285,215           Transit and other         295,785         285,215           Expenditures         4,180,279         3,568,331           Expenditures         281         230,075           Building occupancy         17,131         22,011           Client personal needs         403,235         274,687           COVID-19 related expenditures         281         239,075           Food services         205,337         232,959           Gifts in kind - donated food         3,182,157         2,119,229           Miscellaneous         7,805         7,492           Salaries and benefits         532,801         496,303           Office         4,641         9,319           Professional services         8,575         8,032           Training and travel         25,327         27,145           Transit         305,040         312,126           4,692,330         3,748,378		t.	¢
Gifts in kind - donated food         3,182,157         2,119,229           Government programs         21,934         12,000           Government salaries         69,289         56,111           Transit and other         295,785         285,215           4,180,279         3,568,331           Expenditures         8uilding occupancy         17,131         22,011           Client personal needs         403,235         274,687           COVID-19 related expenditures         281         239,075           Food services         205,337         232,959           Gifts in kind - donated food         3,182,157         2,119,229           Miscellaneous         7,805         7,492           Salaries and benefits         532,801         496,303           Office         4,641         9,319           Professional services         8,575         8,032           Training and travel         25,327         27,145           Transit         305,040         312,126           4,692,330         3,748,378           Excess (Deficiency) of Revenue Over Expenditures         (512,051)         (180,047)           Other Items         (11,093)         (15,950)           Amortization of deferred contributions </td <td><del>-</del></td> <td>· · · · · · · · · · · · · · · · · · ·</td> <td></td>	<del>-</del>	· · · · · · · · · · · · · · · · · · ·	
Government programs         21,934         12,000           Government salaries         69,289         56,111           Transit and other         295,785         285,215           Lexpenditures         4,180,279         3,568,331           Expenditures         281         22,011           Building occupancy         17,131         22,011           Client personal needs         403,235         274,687           COVID-19 related expenditures         281         239,075           Food services         205,337         232,959           Gifts in kind - donated food         3,182,157         2,119,229           Miscellaneous         7,805         7,492           Salaries and benefits         532,801         496,303           Office         4,641         9,319           Professional services         8,575         8,032           Training and travel         25,327         27,145           Transit         305,040         312,126           4,692,330         3,748,378           Excess (Deficiency) of Revenue Over Expenditures         8efore Amortization         (512,051)         (180,047)           Other Items         4,02,323         1,02,021         1,02,022         1,02,022 </td <td></td> <td></td> <td></td>			
Government salaries         69,289         56,111           Transit and other         295,785         285,215           4,180,279         3,568,331           Expenditures         17,131         22,011           Client personal needs         403,235         274,687           COVID-19 related expenditures         281         239,075           Food services         205,337         232,959           Gifts in kind - donated food         3,182,157         2,119,229           Miscellaneous         7,805         7,492           Salaries and benefits         532,801         496,303           Office         4,641         9,319           Professional services         8,575         8,032           Training and travel         25,327         27,145           Transit         305,040         312,126           4,692,330         3,748,378           Excess (Deficiency) of Revenue Over Expenditures         (512,051)         (180,047)           Other Items         Amortization         (31,187)         (27,032)           Amortization of deferred contributions         19,194         11,082           (11,993)         (15,950)			
Transit and other         295,785 (4,180,279)         285,215 (4,180,279)           Expenditures         3,568,331           Building occupancy         17,131         22,011           Client personal needs         403,235         274,687           COVID-19 related expenditures         281         239,075           Food services         205,337         232,959           Gifts in kind - donated food         3,182,157         2,119,229           Miscellaneous         7,805         7,492           Salaries and benefits         532,801         496,303           Office         4,641         9,319           Professional services         8,575         8,032           Training and travel         25,327         27,145           Transit         305,040         312,126           4,692,330         3,748,378           Excess (Deficiency) of Revenue Over Expenditures         (512,051)         (180,047)           Other Items         Amortization         (31,187)         (27,032)           Amortization of deferred contributions         19,194         11,082           (11,993)         (15,950)			
Expenditures         4,180,279         3,568,331           Building occupancy         17,131         22,011           Client personal needs         403,235         274,687           COVID-19 related expenditures         281         239,075           Food services         205,337         232,959           Gifts in kind - donated food         3,182,157         2,119,229           Miscellaneous         7,805         7,492           Salaries and benefits         532,801         496,303           Office         4,641         9,319           Professional services         8,575         8,032           Training and travel         25,327         27,145           Transit         305,040         312,126           4,692,330         3,748,378           Excess (Deficiency) of Revenue Over Expenditures         (512,051)         (180,047)           Other Items         Amortization         (31,187)         (27,032)           Amortization of deferred contributions         19,194         11,082           (11,993)         (15,950)		·	· ·
Expenditures         Building occupancy       17,131       22,011         Client personal needs       403,235       274,687         COVID-19 related expenditures       281       239,075         Food services       205,337       232,959         Gifts in kind - donated food       3,182,157       2,119,229         Miscellaneous       7,805       7,492         Salaries and benefits       532,801       496,303         Office       4,641       9,319         Professional services       8,575       8,032         Training and travel       25,327       27,145         Transit       305,040       312,126         4,692,330       3,748,378         Excess (Deficiency) of Revenue Over Expenditures       (512,051)       (180,047)         Other Items       Amortization       (31,187)       (27,032)         Amortization of deferred contributions       19,194       11,082         (11,993)       (15,950)	Transit and other		
Building occupancy       17,131       22,011         Client personal needs       403,235       274,687         COVID-19 related expenditures       281       239,075         Food services       205,337       232,959         Gifts in kind - donated food       3,182,157       2,119,229         Miscellaneous       7,805       7,492         Salaries and benefits       532,801       496,303         Office       4,641       9,319         Professional services       8,575       8,032         Training and travel       25,327       27,145         Transit       305,040       312,126         4,692,330       3,748,378         Excess (Deficiency) of Revenue Over Expenditures       Expenditures       (512,051)       (180,047)         Other Items       4       4       11,082       19,194       11,082         Amortization of deferred contributions       19,194       11,082       11,093)       (15,950)		4,100,219	<u> </u>
Building occupancy       17,131       22,011         Client personal needs       403,235       274,687         COVID-19 related expenditures       281       239,075         Food services       205,337       232,959         Gifts in kind - donated food       3,182,157       2,119,229         Miscellaneous       7,805       7,492         Salaries and benefits       532,801       496,303         Office       4,641       9,319         Professional services       8,575       8,032         Training and travel       25,327       27,145         Transit       305,040       312,126         4,692,330       3,748,378         Excess (Deficiency) of Revenue Over Expenditures       Expenditures       (512,051)       (180,047)         Other Items       4       4       11,082       19,194       11,082         Amortization of deferred contributions       19,194       11,082       11,093)       (15,950)	Expenditures		
Client personal needs       403,235       274,687         COVID-19 related expenditures       281       239,075         Food services       205,337       232,959         Gifts in kind - donated food       3,182,157       2,119,229         Miscellaneous       7,805       7,492         Salaries and benefits       532,801       496,303         Office       4,641       9,319         Professional services       8,575       8,032         Training and travel       25,327       27,145         Transit       305,040       312,126         4,692,330       3,748,378    Excess (Deficiency) of Revenue Over Expenditures Before Amortization (512,051) (180,047) Other Items Amortization of deferred contributions (31,187) (27,032) Amortization of deferred contributions (11,993) (15,950)	·	17.131	22.011
COVID-19 related expenditures       281       239,075         Food services       205,337       232,959         Gifts in kind - donated food       3,182,157       2,119,229         Miscellaneous       7,805       7,492         Salaries and benefits       532,801       496,303         Office       4,641       9,319         Professional services       8,575       8,032         Training and travel       25,327       27,145         Transit       305,040       312,126         4,692,330       3,748,378         Excess (Deficiency) of Revenue Over Expenditures       (512,051)       (180,047)         Other Items       (31,187)       (27,032)         Amortization       (31,187)       (27,032)         Amortization of deferred contributions       19,194       11,082         (11,993)       (15,950)	9 , ,	•	
Food services       205,337       232,959         Gifts in kind - donated food       3,182,157       2,119,229         Miscellaneous       7,805       7,492         Salaries and benefits       532,801       496,303         Office       4,641       9,319         Professional services       8,575       8,032         Training and travel       25,327       27,145         Transit       305,040       312,126         4,692,330       3,748,378         Excess (Deficiency) of Revenue Over Expenditures       (512,051)       (180,047)         Other Items       (31,187)       (27,032)         Amortization       (31,187)       (27,032)         Amortization of deferred contributions       19,194       11,082         (11,993)       (15,950)	·	· · · · · · · · · · · · · · · · · · ·	
Gifts in kind - donated food       3,182,157       2,119,229         Miscellaneous       7,805       7,492         Salaries and benefits       532,801       496,303         Office       4,641       9,319         Professional services       8,575       8,032         Training and travel       25,327       27,145         Transit       305,040       312,126         4,692,330       3,748,378            Excess (Deficiency) of Revenue Over Expenditures         Before Amortization       (512,051)       (180,047)         Other Items         Amortization of deferred contributions       19,194       11,082         Amortization of deferred contributions       (11,993)       (15,950)	·	205,337	
Salaries and benefits       532,801       496,303         Office       4,641       9,319         Professional services       8,575       8,032         Training and travel       25,327       27,145         Transit       305,040       312,126         4,692,330       3,748,378             Excess (Deficiency) of Revenue Over Expenditures         Before Amortization       (512,051)       (180,047)         Other Items         Amortization       (31,187)       (27,032)         Amortization of deferred contributions       19,194       11,082         (11,993)       (15,950)	Gifts in kind - donated food		
Office         4,641         9,319           Professional services         8,575         8,032           Training and travel         25,327         27,145           Transit         305,040         312,126           4,692,330         3,748,378           Excess (Deficiency) of Revenue Over Expenditures         (512,051)         (180,047)           Other Items         (31,187)         (27,032)           Amortization         (31,187)         (27,032)           Amortization of deferred contributions         19,194         11,082           (11,993)         (15,950)	Miscellaneous	7,805	7,492
Professional services         8,575         8,032           Training and travel         25,327         27,145           Transit         305,040         312,126           4,692,330         3,748,378           Excess (Deficiency) of Revenue Over Expenditures         (512,051)         (180,047)           Other Items         (31,187)         (27,032)           Amortization         (31,187)         (27,032)           Amortization of deferred contributions         19,194         11,082           (11,993)         (15,950)	Salaries and benefits	532,801	496,303
Training and travel       25,327       27,145         Transit       305,040       312,126         4,692,330       3,748,378         Excess (Deficiency) of Revenue Over Expenditures         Before Amortization         (512,051)         (180,047)          Other Items         Amortization       (31,187)       (27,032)         Amortization of deferred contributions       19,194       11,082         (11,993)       (15,950)	Office	4,641	9,319
Transit       305,040 4,692,330       312,126 3,748,378         Excess (Deficiency) of Revenue Over Expenditures Before Amortization       (512,051)       (180,047)         Other Items Amortization       (31,187)       (27,032)         Amortization of deferred contributions       19,194       11,082         (11,993)       (15,950)	Professional services	8,575	8,032
Excess (Deficiency) of Revenue Over Expenditures         Before Amortization       (512,051)       (180,047)         Other Items       (31,187)       (27,032)         Amortization of deferred contributions       19,194       11,082         (11,993)       (15,950)	Training and travel	25,327	27,145
Excess (Deficiency) of Revenue Over Expenditures Before Amortization  Other Items Amortization  Amortization of deferred contributions  Excess (Deficiency) of Revenue Over Expenditures (512,051)  (180,047)  (27,032)  19,194 11,082 (11,993) (15,950)	Transit	305,040	<u>312,126</u>
Before Amortization       (512,051)       (180,047)         Other Items       (31,187)       (27,032)         Amortization of deferred contributions       19,194       11,082         (11,993)       (15,950)		4,692,330	3,748,378
Before Amortization       (512,051)       (180,047)         Other Items       (31,187)       (27,032)         Amortization of deferred contributions       19,194       11,082         (11,993)       (15,950)	5 (D.C.) \ (D. \)		
Other Items       (31,187)       (27,032)         Amortization of deferred contributions       19,194       11,082         (11,993)       (15,950)		(540.054)	(400.0.47)
Amortization       (31,187)       (27,032)         Amortization of deferred contributions       19,194       11,082         (11,993)       (15,950)	Before Amortization	(512,051)	<u>(180,047</u> )
Amortization       (31,187)       (27,032)         Amortization of deferred contributions       19,194       11,082         (11,993)       (15,950)	Other Items		
Amortization of deferred contributions 19,194 11,082 (11,993) (15,950)		(31 187)	(27 032)
(11,993) (15,950)			• • •
	, and azadon of deferred contributions		
Not Everes (Deficiency) of Devenue Over Evereditures			
inet excess (Deficiency) of Revenue Over Expenditures \$ <u>(524,044)</u> \$ <u>(195,997)</u>	Net Excess (Deficiency) of Revenue Over Expenditures	\$ <u>(524,044</u> )	\$ <u>(195,997</u> )

# Statement Of Operations - General

	2024	2023
Revenue		
Donations and fundraising	\$ 1,644,303	\$ 1,656,318
Transit and other	<u> 164,290</u>	51,937
	<u>1,808,593</u>	1,708,255
Expenditures		
Building occupancy	27,278	29,787
Fundraising expenses	114,818	164,807
Miscellaneous	12,407	7,492
Office	23,131	25,585
Professional services	20,292	13,642
Salaries and benefits	319,787	268,648
Training and travel	<u>6,735</u>	4,158
	<u>524,448</u>	<u>514,119</u>
Excess of Revenue Over Expenditures		
Before Other Items	<u>1,284,145</u>	<u>1,194,136</u>
Other Items		
Amortization	(44,722)	(38,650)
Amortization of deferred contributions	<u>22,991</u>	21,068
	(21,731)	<u>(17,582</u> )
Net Excess of Revenue Over Expenditures	\$ <u>1,262,414</u>	\$ <u>1,176,554</u>

# Statement Of Operations - Rent/Utility

	2024	2023
Revenue		
Donations and fundraising	\$ 15,702	\$ 15,089
Government programs	107,543	129,263
Government salaries	<u>64,095</u>	55,240
	<u> 187,340</u>	199,592
Expenditures		
Building occupancy	7,715	11,761
Client personal needs	236,343	256,487
Miscellaneous	861	979
Office	5,053	5,162
Professional services	7,193	6,306
Salaries and benefits	107,755	142,588
Training and travel	<u>652</u>	605
-	365,572	423,888
Net Deficiency of Revenue Over Expenditures	\$ <u>(178,232</u> )	\$ <u>(224,296</u> )

# Statement Of Operations - Shelter

	2024	2023
Revenue		
Government programs	\$ 420,585	\$ 326,252
Government Salaries	61,083	69,272
Rent supplement funds	781,321	-
Transitional housing rent	<u>84,537</u>	69,507
	<u>1,347,526</u>	<u>465,031</u>
Expenditures		
Building occupancy	88,002	295,940
Client personal needs	616,042	48,627
COVID-19 / overflow shelter expenditures	454,844	-
Miscellaneous	6,848	3,886
Office	14,757	13,034
Professional services	7,160	5,792
Training and travel	4,233	4,294
Salaries and benefits	961,366	718,995
Program expenses	2,100	<del></del>
	<u>2,155,352</u>	<u>1,090,568</u>
Deficiency of Revenue Over Expenditures		
Before Other Items	<u>(807,826</u> )	(625,537)
Other Items		
Amortization	(109,010)	(109,629)
Amortization of deferred contributions	<u> 109,167</u>	109,167
	<u> 157</u>	(462)
Net Deficiency of Revenue Over Expenditures	\$ <u>(807,669</u> )	\$ <u>(625,999</u> )